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Restaurant Revitalization Fund

April 27, 2021



Background

- American Rescue Plan Act signed into law March 11, 2021 created the program
- Available to restaurants and other eligible businesses
- \$28.6 billion in funding available
- No official start date yet
- \$5 billion set aside for applicants with 2019 gross receipts of \$500,000 or less
- \$4 billion set aside for applicants with 2019 gross receipts between \$500,000 and \$1.5 mil
- \$500 mil set aside for applicants with 2019 gross receipts of not more than \$50,000



Eligibility Requirements

- Restaurants, food stands, food trucks, food carts
- Caterers
- Bars, saloons, lounges, taverns
- Snack and nonalcoholic beverage bars
- Entities that must prove that onsite sales to the public comprise at least 33% of gross receipts
 - Bakeries, brewpubs, tasting rooms, taprooms, breweries, wineries, distilleries, inns





Eligibility Requirements Cont.

- Open, temporarily closed, or opening soon with expenses incurred as of March 11, 2021
- As of March 13, 2020, owns and operates (together with affiliates) 20 or fewer locations
- Can make good faith certification that current economic uncertainty makes the funding request necessary



Ineligibility

- Non-profit organizations
- Publicly traded corporation or majority owned and controlled by a public company
- Received a Shuttered Venue Operators Grant OR pending SVOG application
- Owns or operates more than 20 locations
- Permanently closed
- Filed Chapter 7 bankruptcy
- Filed Chapter 11, 12, or 13 bankruptcy and is not operating
- State or local government operated businesses



Award Detail



- Maximum grant award of \$5 million per location
- Maximum of \$10 million in total for applicant and any affiliates
- Minimum funding request of \$1,000
- Cannot apply for PPP loan after applying for RRF funds

How to Calculate Grant Amount

- Calculation 1 Applicants that were in operation (making sales) prior to January 1, 2019
 - 1. 2019 Gross Receipts from 2019 tax return
 - 2. Subtract 2020 Gross Receipts from tax return
 - Exclude PPP loan forgiveness, SBA Section 1112 payments, EIDL advances, FRRP Appropriation and any state and local small business grants
 - 3. Subtract aggregate PPP loans received
 - 4. Max is \$5 million, min is \$1,000
 - 1. If requested amount is less than \$1,000 you are not eligible for a grant

How to Calculate Grant Amount

Calculation 2 – Applicants who began operations in 2019

- 1. Calculate annualized gross receipts
 - 1. Begin with gross receipts from 2019 tax return
 - 2. Divide gross receipts by number of months in operation to get average monthly
 - 3. Multiply average monthly gross receipts by 12
- 2. Subtract 2020 Gross Receipts from tax return
 - 1. Exclude PPP loan forgiveness, SBA Section 1112 payments, EIDL advances, FRRP Appropriation and any state and local small business grants
- 3. Subtract aggregate PPP loans received
- 4. Max is \$5 million, min is \$1,000
 - 1. If requested amount is less than \$1,000 you are not eligible for a grant

How to Calculate Grant Amount

- Calculation 3 Applicants who began operations between January 1, 2020 and March 10, 2021 OR, applicants that have not yet opened but have incurred eligible expenses as of March 11, 2021
 - 1. Calculate total amount spent on eligible expenses incurred between February 15, 2020 and March 11, 2021
 - 2. Subtract 2020 and 2021 Gross Receipts from tax return or to be reported on tax returns
 - 1. Exclude PPP loan forgiveness, SBA Section 1112 payments, EIDL advances, FRRP Appropriation and any state and local small business grants
 - 3. Subtract aggregate PPP loans received
 - 4. Max is \$5 million, min is \$1,000
 - 1. If requested amount is less than \$1,000 you are not eligible for a grant



Gross Receipts

- Included
 - Sales of products and services
 - Interest and dividends
 - Rents, royalties, fees, and commissions
 - From Tax Returns
 - 1040, Schedule C, line 3
 - 1065, line 1c
 - 1120S, line 1c
 - 1120, line 1c

- Excluded
 - Net capital gains and losses
 - PPP loan forgiveness
 - SBA Section 1112 payments
 - EIDL advance
 - Any state and local small business grants
 - Taxes collected and remitted to a taxing authority
 - Proceeds between a concern and its domestic or foreign affiliate

Eligible Use of Funds

- Payroll costs
- Business mortgage and rent (no prepayments)
- Business debt service (no prepayments)
- Utilities for which service began before March 11, 2021
- Maintenance expenses
- Construction of outdoor seating
- Supplies
- Food and beverage costs
- Covered supplier costs essential to the operations and made pursuant to a contract, order, or PO in effect at any time before receipt of funds
- Operating expenses normal and necessary as part of day-to-day activities



Covered Period and Reporting Requirements

- May use funds for expenses incurred between February 15, 2020 and March 11, 2023 (covered period)
- Covered period ends if the business permanently closes
- Any unused funds must be returned to the government
- All applicants must submit report not later than December 31, 2021 via application portal
 - How much of the award has been used against each eligible use category
 - If all funds have been used by December 31, 2021 must certify that all proceeds used on eligible expenses
 - If additional funds remain annual reporting required



How to Apply

- SBA portal at Restaurants.sba.gov
- Through a recognized SBA Point-of-Sale (POS)
 Restaurant Partner
 - Current partners include Toast, Square, and NCR Corporation
- Telephonically through SBA at 844-279-8898
 - Applicants who apply this way will have a longer waiting period due to the requirement that documents be mailed to the SBA





Required Documents

- All applicants
 - SBA Form 3172 (grant application)
 - IRS Form 4506-T allows SBA to request tax information on your behalf from the IRS
 - Gross Receipts documentation
 - Tax returns
 - Bank statements
 - Internally or externally prepared financial statements
 - POS reports, including 1099-K

- Applicants that must prove 33% test
 - Evidence that onsite sales to the public comprise at least 33% of 2019 gross receipts
- Inns
 - Evidence that onsite food and beverage sales to the public comprise at least 33% of 2019 gross receipts



- Application portal not yet open expected sometime in May
- Days 1 21 once portal is open
 - All applications accepted
 - SBA will only distribute funds to applicants who have self-certified that it is majority (at least 51%) owned by women, veterans, or socially and economically disadvantaged individuals
 - OWNERSHIP AS OF MARCH 13, 2021 cannot change ownership structure prior to applying
- Days 22 end of program
 - All applications accepted
 - Funding provided on first come first serve basis



Important Notes

- No 'double dipping'
 - RRF funds cannot be used to cover expenses already covered by other monies received – PPP, EIDL advance, expenses used to receive ERC, FFCRA, WOC credits
- Must provide information for all owners of 20% or more on application





- Wegner CPAs COVID-19 Resource Center
 https://www.wegnercpas.com/wegner-resources/covid-19/
- SBA Restaurant Revitalization Fund Landing Page
 <u>https://www.sba.gov/funding-programs/loans/covid-19-relief-options/restaurant-revitalization-fund</u>
- SBA RRF Portal Landing Page
 <u>https://restaurants.sba.gov/requests/borrower/login/?next=/</u>



Thank You!

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